

EXERCISE: ARRANGE THESE TACTICS ON A THERMOMETER

Here's an assortment of tactics that workers have used and loved. Pick an issue in your workplace and imagine you're planning an escalating campaign. Use the blank thermometer, and write in the tactics you might use, beginning at the bottom with the mildest ones.

Which tactics are "hotter" might vary from one workplace to another, and some tactics will be unique to a particular workplace. Can you think of actions you might try that aren't on this list? Place these on your thermometer, too.

Bombard the boss with phone calls and emails	Put up posters Wear	Wear T-shirts or hats with a slogan or cartoon on a particular day	Visit the boss in a small group
Strike	buttons or stickers	Distribute leaflets	File a group grievance with signatures
Hold an informational picket line	Rally in the parking lot and enter the building at the same time	Circulate a petition	Set up a Facebook page for your campaign
Write and sing a song about the boss	Barrage management with tweets and Facebook comments	Invite a giant inflatable rat to sit outside the workplace	Do a survey
Meet with outside supporters; get them to take action, too	Visit the boss in a large group	All take breaks at the same time	Spill the beans to the media
Call the boss out in front of other workers	Everyone gets "sick" on the same day	Work to rule	Make up wallet cards that define workers' rights
	Do a skit or other creative action at a picket line, shareholders' meeting, or public place	Rally at company headquarters or another target	Stop working overtime, all together





