## - WHY MAKE A NEWSLETTER?

If you're looking to keep your organizing going beyond a single campaign, consider starting a shop floor newsletter that comes out on a regular schedule, such as monthly. Even in a social media-dominated world, a print newsletter can be:

- **Create an opportunity for conversations.** "Hey, have you seen this? What do you think?"
- A visible expression of the union's power in the workplace. People see that they're not alone in questioning management's authority. One worker turns to another and says, "Hey, get a load of this!"
- A tool to pressure management. Bosses don't like to see their actions brought into the light of day. You can tell by the way they overreact to the printed word.
- A forum for information and debate. The newsletter can chew out management, inform workers about what's happening in other departments and in the outside world, and offer criticisms and proposals to the union.
- **The voice of a caucus.** In a local that's very badly run, a rank-and-file newsletter can be one of the only ways that members find out what's going on.
- An attractive project to join. A newsletter creates jobs for people with different sorts of skills—gathering news, writing, editing, cartooning, taking photos, designing, laying out, distributing, and fundraising.
- **The face of your organizing committee.** The more people involved, the stronger your credibility and base of support. Anonymous newsletters have less credibility. Some newsletter groups, rather than putting a signature on each article, print a list of the names of everyone involved, to show that the newsletter is a collective product.

